

8

Reasons Why Your Operation Runs Smoothly with Atlantic Fasteners



When that 15¢ bolt arrives late,
damaged or wrong, production can
stop and customers can leave.

That rarely happens when you buy
from us.

Here's why:

1-800-800-BOLT (2658)
Agawam, MA



ATLANTIC[®]
FASTENERS

An Applied MSSSM company

1

Barcode Ordering

If you're still ordering consumables on your own by checking stock, writing up reqs, getting approvals, shopping the items, and so forth, we can save you time and money with barcode ordering.

We can manage your items through our Point-of-Use Vendor Managed Inventory (VMI) using a smartphone app or you can do it yourself through our Self-Scan offering.

With the VMI program, we help organize your stocking areas and recommend suitable bins.

With both programs, we help identify items to manage and consult with you on minimum and reorder quantities required so you never run out. We print barcode labels and place them on your bins.

Then your savings begins, as shown below. The comparison assumes you issue a blanket PO and stop receiving in items, as most customers do. But that's up to you.

TRADITIONAL

Traditional Ordering

Your Workers
– check stock & compile reqs.

Your Managers
– approve reqs.

Your Buyers – quote items.

Your Buyers – place orders.

Your
Receiving Department
– receives orders.

Your Workers
– put away items.

Your
Accounting Department -
matches individual receipts &
invoices.

You spend hours trying to
compile reports on what you
ordered.

**8 Steps for the
Same Outcome**



OUR PROGRAMS

Point-of-Use VMI

We visit periodically to scan
bins with insufficient stock.

We deliver and put away items.

You pay from a monthly,
consolidated or custom invoice
that speeds processing.

We provide comprehensive
management reporting to help
you track your spend and usage
by department and work cells.
You see the number of items per
department, number of times
ordered, possible dead inventory
and lots more.

**1 Step –
87% Less Work**

Self-Scan

You periodically scan bins
with insufficient stock.

You receive products.

You put away products.

You pay same way as with our
VMI program.

We provide same reports as
with our VMI program.

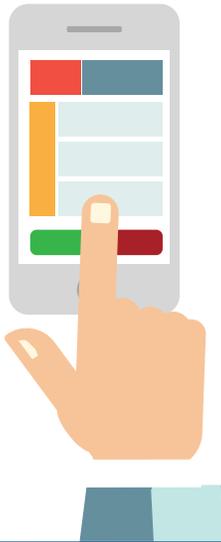
**4 Steps –
50% Less Work**

3 Methods to Process Scans Whether **You** or **We** Manage Supplies

Fastest Method; Least Control

Orders go directly from the smartphone/scanner to Atlantic's computer for processing.

This is the fastest method, which is well suited for multiple point-of-use locations.



Fast Method; More Control

Quotes in PDF format are emailed from the smartphone/scanner to you.

Ideal solution where prior approval is required before your quotes are converted to orders.

Limitation is that you must contact us before we can proceed, whether or not changes are necessary.



Fast Method; Most Control

Quotes go from the smartphone/scanner to an Atlantic online shopping cart.

You can view and possibly change the quote, then simply release it to us electronically for automatic processing.

This is the fastest way to get approvals and re-release your orders. With this technology, we support Punch Out to purchasing portals such as Ariba.



2 Same Day Shipping

Your in-stock fasteners ship same day when you order by 3 PM. So you keep less inventory in stock without the risk of production hiccups.

3 AS9120B Certified

More stringent than ISO, AS certification requires traceability, which we achieve electronically through lot control. You get greater accuracy and quicker access to important documents like certs since it's paired with our imaging system.

4 Service Level Over 94%

The percentage of orders we ship on-time, 100% complete consistently averages over 94%. So your assembly lines keep running and customers keep smiling.

5 Extensive Technical Help

Face-to-face or through our website, expect unparalleled technical help, from troubleshooting to design.

6 Accuracy Over 99.9%

Forget about costly returns and assembly line stoppages. Year after year, our accuracy exceeds 99.9%.

7 \$6 Million in Fasteners

Typically, in stock, are the brands and quantities you need, along with Specials for specific customers.

8 Made-to-Print Services

Sourcing – Come to us with your fastener Specials, stampings, seals and gaskets, forgings, powdered metal, laser cut, hot and cold headed parts - and more. We partner with hundreds of sources worldwide and inspect your parts in our quality lab.

Lean, Just in Time inventory management – Benefit from our volume purchasing while reducing your on hand inventory. Cut waste with our inventory control options that include hold and release blankets for your made-to-print parts and efficient Point-of-Use VMI programs.

Some of the Made-to-Print Parts We Supply to Customers like You



Thick Laser Blank



Simple Stamping



Laser & Machining



Metal fasteners – inch and metric

Anchors

Powers®
Simpson Strong-Tie®
TOGGLER®
Wej-it®

Calk-In™
Chemical
Conical
Double expansion
Drop-In
Epoxy
Hammer drive
Lag shield
Lead
Machine screw
expansion
Nail-in
Self-drilling wallboard
Self-drilling masonry
Self-tapping masonry
Single expansion
Sleeve
Sleeve/wedge combo
Spike™
Toggles
Wedge

Bolts

HOLO-KROME®
Infasco®
Nucor®
UNBRAKO®

12 point flange screws
A193, A307, A325,
A490
Camrail®
Camtainer®
Carriage
Elevator
Hanger
Hex cap Grades 2, 5, 8
B7 finished/Heavy hex
Hex lag
Hex tap
Lock
Plow
Shaker screen
Square head machine
Step
Stud
T-head

Hardware

Electronic
Captive panel screws
Circuit board supports
Handles & ferrules
Hex jack screws
Insulating washers
Precision shoulder
screws
Spacers
Standoffs
Thumbscrews
Industrial
Anchor shackles
Beam & hose clamps
Chain hardware
Eye bolts
Eye nuts
Flanges
Hooks
J-bolts
Lifting eyes
Pad “D” eyes
Peg hooks
Rod ends
S-hooks
Screw eyes
Shackles
Shoulder hooks
Swivel hoist rings
Turnbuckles
U-Bolts
Wire rope fittings

Keystock

Rectangular
Square
Woodruff

Nuts

APM HEXSEAL®
ESNA
SPS FLEXLOC®
GREER®
Nucor®

Acme
Acorn
Allenut®
Cage
Cap
Castle
Clinch
Coupling
Finished hex
Flange
Flat

Heavy hex
Hex machine screw
J-nut
Jack-Nut®
Jam
Keps®
Left hand
Lock
Center
Flange
Flexloc®
Nylon insert
Prevailing torque
Stover®
Top
Top flange
Nut/washer assemblies
Nutsert
Rivkle® elastic
Self-clinching
Serrated flange
Slotted
Spherical flange
Square
Tinnerman®
T-nut
U-nut
Weld
Well-Nut®
Wing

Pins

Groov-Pin
SPIROL®
Western Wire

Clevis
Cotter
Dowel
Groove
Hitch
Pull-out dowel
Self-clinching
Spiral
Spring
Taper
Threaded taper

Pipe plugs

HOLO-KROME®
UNBRAKO®
Dry-seal®
Levl-seal®

Rivets

Avdel®
POP®

GESIPA®
Huck
Marson®

Blind
Breakstem
Structural
Plastic
Semitubular
Solid
Speed
Threaded inserts
Tubular

Screws

APM HEXSEAL®
Semblem®

Acoustical lag
Binding post
Camrail®
Drywall
Hex lag
Machine
PT®
Rolok®
Self-clinching studs
Self-drilling
Self-piercing
Self-sealing
Self-tapping
Sems
Sheet metal
Tamperproof screws
One-ways
Phillips pin-heads
Socket pin-head
Snake eye® spanners
Torx®
Tri-wing®
Taptite® (Tri-round)
Tek®
Thumb
Thread cutting
Thread forming
Thread rolling
Torx Plus® machine
U-Drive
Wood

Self-clinching

Bollhoff
Capitve®

Nuts
Panel
Pins
Standoffs
Studs

Socket products

HOLO-KROME®
UNBRAKO®

- Button & flat head cap screws
- Low head cap screws
- Hex wrenches and bits
- Pipe plugs
- Shoulder screws
- Socket cap screws
- Socket jam screws
- Socket set screws
- Square head set screws

Threaded inserts

ATLAS®
Avdel®
AVK®
Bollhoff
Helicoil®
Marson®
Sherex

- Blind
 - DK™, DL™ splined
 - Euroset®
 - Hexsert®
 - ITR®
 - Nutsert®
 - Plusnut®
 - Rivkle®
 - Rivnut®
 - Rivstud®
 - Squaresert®
 - Thin sheet nutsert®
- Solid
 - Expansion
 - Press-in
 - Self-tapping
 - Stud
 - Symmetrical
- Tapered
 - Thermal setting
 - Ultrasonic
- Wire
 - Free running
 - Gall-Resistant™
 - Locking
 - Oversize
 - Pipe
 - Primer-Free™
 - Repair kits
 - Spark plug
 - Tangless® inserts
 - Twinserts

Threaded Rod

- Acme
- Aluminum
- B-7, B-16
- Brass
- Hot dip galvanized
- Low carbon left & right hand
- Nylon
- Stainless types 18-8 & 316

Washers

- Backup
- Belleville
- Bonded neoprene sealing
- Conical spring
- Countersunk finishing
- External tooth
- Fender
- Flat
- Hardened
- Hi-collar
- Internal tooth
- Rivet burrs
- Serrated/ribbed lock
- Split lock
- Spring-wave
- Square bevel

Plastic fasteners – inch and metric

3M
Amatom
Heyco®
ITW Fastex®
Keystone®
Micro Plastics®
TOGLER®

- Anchors
- Bolts
- Bumpon™ bumpers
- Cable ties, bases, stackers, clips
- Christmas tree™
- Clips
- Hole plugs
- Latches
- Leveling feet
- Panel & access panel
- Nuts
- Rivets
- Screws
- Snaplock®
- Spacers

- Standoffs
- Threaded rod
- Washers
- Wire holding

Made-to-print Parts

- Cast
- Clean room hardware
- Cold headed
- Deep drawn
- Hot headed
- Laser cut
- Molded
- Powdered metal
- Sealing & Gaskets **NEW**
- Screw machined
- Specialized platings, coatings and processes
- Springs
- Stamped
- Waterjet
- Wire forms

Industrial supplies

Abrasives

- 3M**
Norton
SAIT
- Belts
 - Coated sheets and rolls
 - Diamond grade
 - Discs – Roloc™, Stikit™, PSA, Flap, Fiber
 - Floor discs, pads, brushes, sweepers
 - Hand pads/rolls
 - Scotch-Brite™
 - Pads
 - Wheels

Adhesives, Sealants, Caulks

- 3M**
ITW Devcon®
Loctite®
- Acrylic caulks
 - Bonding adhesives
 - Acrylics
 - Contact
 - EPDM
 - Epoxies

- Hot melts
- Light cure
- Neoprene
- Repositionable
- Silicone Spray
- Super glues
- Urethanes
- Fire-stop caulks, sealants, foams
- Gasketing adhesives
- Cure-in-place
- Form-in-place
- RTV silicones
- Retaining adhesives
- General purpose
- High strength
- High temperature
- Non-running gel
- Surface preparation
- Accelerators
- Activators
- Primers
- Thread locking adhesives
- High Strength
- Low Strength
- Penetrating
- Pre-applied
- Removable
- Thread sealing adhesives for
- Fittings
- Hydraulic
- Pneumatic
- Pipe sealing cord

Brushes

- Bristle/polyester
- China bristle
- Chip
- Edger
- Foam Nylon/polyester
- Polyester
- Polyolefin
- Roller covers, trays, poles, frames
- Wire

Cleaners

- 3M**
- Biodegradable
 - Electronic
 - Gasket remover
 - Hand
 - Maintenance
 - Paint stripper
 - Plastic/glass
 - Varnish remover

Clean Room**Kimberly-Clark
High-Tech Conversions**

Disposable gloves
Garments
Tacky Mats
Wipes
Pre-moist & Dry

Coatings

Alkyd enamels
Anti-slip
Epoxies
Floor coatings
Galvanizing
Polyurethane
Primers & thinners
Rubber
Rust treatments
Water-based enamels

Cutting tools**Champion
Lenox®**

Annular cutters
Carbide burs
Carbide inserts
Counterbores
Countersinks
Cutting fluid
Dies
Die stocks
Drill bits
Masonry
Steel
Step
Wood
Drill press – magnetic
End mills
Reamers
Saw blades
Taps
Tap wrenches
Tool bits
Vari-Bit®

Electrical**3M
Molex®
Thomas & Betts®**

Connectors
Disconnects
Heat shrink tubing
Terminals
Wire marking books & dispensers

Wire protection
Bushings
Clamps
Clips
Conduits
Fittings
Plugs
Strain reliefs

Hex wrenches/bits**Apex Tool Group
Bondhus
TAMPERPROOF
WIHA**

Balldrivers®
Foldups
Hex bits, drivers,
sockets, L-wrenches
Sets
Screwdriver handle
T-handles
Tamperproof

Lubricants**3M
Loctite®
Rustlick™**

Anti-seize
Bearing
Dielectric
Dry graphite
Extreme pressure
Food grade
Gear/chain/cable
Hydraulic jack
Moly dry film
Silicone
Synthetic
White lithium

Paint-aerosol/bulk**Krylon®
Sprayon®**

Acrylic enamels
Enamels
Epoxies
Latex
Marking
Striping

Rivet guns**Avdel®
Bollhoff
POP®
GESIPA®
Marson®**

Hydraulic
Manual
Pneumatic insert
setting
Pneumatic

Safety supplies**3M
Kimberly-Clark
PIP****The Safety Zone**

Environmental sorbents
Booms and mini
booms
Drum covers
Pads
Particulate
Pillows
Rolls
Rugs
Personal safety
Apparel
Ear muffs/plugs
Face shields
Gloves
Hard hats
Respirators
Safety glasses/goggles
Safety-Walk™ traction

Springs**Associated Spring
Lee Spring**

Belleville Disc
Compression
Torsion

Shaft collars & couplings

Collars
Double split
Heavy profile
Set screw
Single split
Threaded
Couplings
Double split
Rigid
Single split

Storage products**Durham**

Bins, boxes & drawers
Plastic
Louvered panel bins
Boxes

Steel
Bins
Boxes
Cabinets
Drawers
Racks
Louvered panels with
bins
Benches
Cabinets
Carts
Racks
Shelves & holders

Tapes**3M
Loctite®**

ATG adhesive transfer
Coated foam
Corrosion protection
Hook and loop
Packaging
Plastic film
Polyester film
Reflective marking
Sealing and insulating
VHB™ 3M
Vinyl electrical
Wire marking

Miscellaneous

Adhesive dispensers
Brass fittings
Concrete repair and
grouting
Extractors
Broken bolt
Socket screw
Gauges
Bolt
Screw checkers
Infrared thermometers
Light cure systems
Machining compounds
Magnetic nutsetters
Mold release agents
O-ring making kit
Pipe repair kit
Prussian blue
Thread
Chasers
Inserters/extractors
Stripped repair kit
Tooling components
Wearing compounds

TANGLESS® is a registered
Trademark of Advanex Inc. and
KATO

Brands in Stock



3M

AVDEL®

BONDHUS®
Tools That Work

CHAMPION
CUTTING TOOL CORP

DURHAM MFG®
Est. 1922



FLEXLOC®

HeliCoil®



INFASCO

TW Fastex

LENOX®

LOCTITE®

NORD-LOCK®



NUCOR®
FASTENER

POP®

SIMPSON
Strong-Tie®

TOGGLER®
HIGH-PERFORMANCE ANCHORS®

UNITED ABRASIVES, INC.
SAIT

wej-it®
HIGH-PERFORMANCE ANCHORS®



ATLANTIC®
FASTENERS

An Applied MSSSM company