

COST-CUTTING SUCCESS STORIES

Part and Process Change Save Gun Maker \$17,600/Year

PROBLEM

When the screw holding a rifle bolt won't stay tight, that's reason to worry. Especially when customers are complaining and annual production is 85,000 rifles!



That was the dilemma facing a New England rifle maker.

The company was machining the screw in house then hand applying either nylon strips or plugs in a futile attempt to stop the loosening.

Then the firm reached out to Atlantic Fasteners for help.

SOLUTION

First, we suggested converting from



in-house screw machining to less expensive cold heading by an outside vendor.

- Next we endorsed their idea of switching from a slotted head to a socket head for improved tightening.
- ►Then we analyzed the mating hole and found it slightly oversized, so the rifle maker ordered new tooling.

Proper torquing of the cold-headed screw into the newly tapped hole stopped the loosening for good!

PAYOFF	\$17,666
Annual Savings Converting from screw machining in-house to cold heading by an outside vendor	\$7,353
Freed up machining/labor time since nylon no longer had to be applied	\$10,313
Decreased customer defection, ? freed up internal resources, and fewer repairs	
Minimum total savings	\$17,666

